



IVE Group Ltd – 2017 Annual General Meeting

Executive Chairman's Report

I am very pleased to present my report for FY17, our first full fiscal year since listing on the ASX in December 2015.

As I said last year, the underlying strengths and performance of the business are testament to the commitment and talent of our people, the effectiveness of our strategy to place customers at the centre of our thinking, and the drive to have an offering that remains relevant to our customers evolving needs – the case studies in this year's annual report provide tangible examples of the diversity and value of our offer.

These solid foundations, combined with access to capital as a public company, have placed us in a very strong position to execute on our ongoing diversification and growth initiatives.

Our strategic move into the large format web offset sector in December last year through the acquisitions of Franklin Web and AIW Printing has been very well received, with strong revenue growth post acquisition(s), and all integration and expansion plans on track for completion by the end of 2017. With a combined acquisition price of \$116 million, these were the largest acquisition(s) the Company has undertaken. Pleasingly, the \$40 million capital raise as a component of the overall funding package was strongly supported by existing investors.

Coinciding with the release of our full year results in August, we undertook a very well supported \$55.6 million non-renounceable entitlement offer to support a number of initiatives to drive further growth. Our Managing Director Warwick Hay will provide an update on these initiatives in his presentation shortly.

I feel it's important to communicate to our shareholders that we do not envisage there will be a need to raise further capital in the foreseeable future. Our balance sheet remains strong and we expect net debt to be marginally over 1 x EBITDA by June 30, 2019.

Results for the Year

I am very pleased that we once again delivered strong year on year earnings growth, and a full year result that was within the guidance given at the half year. Warwick will provide more detail on our financial and operational performance shortly.

Board

We continue to have a very cohesive, experienced and diverse skills based board. In addition to our Managing Director Warwick Hay and Executive Director Paul Selig, we currently have 4 Independent Non-Executive Directors - James Todd, Gavin Bell, Sandra Hook and Andrew Harrison. I would like to acknowledge and thank James, Gavin, Sandra and Andrew for their ongoing contribution to the governance, strategic direction and strength of the Group since listing in December 2015.

Our People

Having a talented and committed team of employees is critical to the success of any business and I am proud to say our people are core to the underlying strength of the business.

We employ 1,800 people across the Group who deliver results for our customers on a daily basis, supported by a highly committed, experienced and stable leadership team

In December 2015 we launched our 'IVE Plus' program, '*a better you, a better workplace*'. This Group wide staff wellness and benefits program provides access for all our people to a range of initiatives across four key areas of Health & Wellbeing; Lifestyle Benefits; Wealth & Security; and Personal, Family, & Community.

In December 2017, we will build further on 'IVE Plus' by launching an expanded 'Diversity & Inclusion' program and policy which will reinforce the importance and power of diversity in our workplace, reaffirming IVE as an inclusive company where 'everyone' feels comfortable working.

Over the last 2 years, and more significantly over the last 6 months, I am pleased to say that IVE has been an active supporter and supply partner for the Australians for Marriage Equality 'YES' campaign.

Thank you

The past year is best described as transformational for the Group as we successfully entered the large format web offset sector through the acquisitions of Franklin and AIW.

Our financial performance was well up on the previous year and once again within the full year guidance we communicated at the half year.

The diversified value proposition IVE takes to market continues to be compelling to our customers and we remain committed to ensuring our offering remains relevant in the complex and evolving communications landscape – we are uniquely placed to do so.

On behalf of our board I convey my thanks to the entire leadership team for their continued commitment to the business, and finally, to our dedicated and talented staff across the Group whose efforts ensure the ongoing strong performance of our business.

Geoff Selig
Executive Chairman

November 16, 2017